

C/L #54 - page 2
1/10/38

CONSOLE SETS

		Etched Rose Point Wildflower Diane Portia Valencia Elaine <u>Minerva</u> Per Doz.
1359/628	3 pc. Set	60.00
1359/3500/108	3 pc. Set	54.00
1359/3500/108	5 pc. Set	75.00

*7⁰⁰
180
150*

Prices list

C/L #120
3/1/38

GRAPEFRUIT OR SALAD ICER
CRYSTAL

	<u>Plain</u> Per Doz.	ETCHED Diane Portia Valencia Elaine <u>Minerva</u> Per Doz.	ETCHED Rose <u>Point</u> Per Doz.	ETCHED Wild- <u>flower</u> Per Doz.	ETCHED Candle- <u>light</u> Per Doz.
Pristine 187 2 pc. Grapefruit or Salad Icer	30.00	45.00	45.00	45.00	45.00

2 1/2 doz - 1.00 each
1 " - .60 each
2 " - .90 each

March 18, 1938

1338 CANDLESTICK D/1018

CIRCULAR LETTER #136
TO ALL AGENTS:

Suggestion has been made to us that we put out the #1338 Candlestick in D/1018 to go with all gold decorations. This is a Gold stippled edge decoration.

The party suggesting this says it will go with not only the all gold decorations, such as D/1041, 1012, 1014, 1001 etc. but also with the etched and gold edge decorations, such as D/1045, 1051 & 1022.

If you think this is a good thing and want a sample we will be glad to send it.

The price is \$45.00 per dozen, List, subject to regular discounts.

Yours truly,
THE CAMBRIDGE GLASS COMPANY
W.C. McCartney

mj

C/L #160 - page 2
4/5/38

CONSOLE SETS

			<u>Crystal</u>
			<u>ETCHED</u>
		Crystal	Diane
		Amber	Portia
		Royal Blue	Rose Point
		Forest Green	Wildflower
		Amethyst	Lorna
		<u>PLAIN</u>	<u>Chintz(760)</u>
		Per	Per
		Doz.	Doz.
1349/647	3 pc.	58.75	97.50
993/647	3 pc.	58.75	97.50

C/L #7 - page 2
7/1/38

ETCHED ELAINE - LARGE DESIGN

		Per Doz.
3400/4	12 in. 4 Ftd. Bowl	41.25
3400/136	6 in. 4 Ftd. Bowl	41.25
3400/160	12 in. 4 Ftd. Bowl	41.25
3400/168	10½ in. Bowl	33.75
1240	12 in. 4 Ftd. Bowl, Oval	52.50
3400/35	11 in. 2 Hdl. Plate	33.75
1396	13½ in. Plate	45.00
1397	13½ in. Plate, r.e.	45.00
1399	11 in. Bowl	45.00
3400/152	76 oz. Jug Doulton	45.00
851	Ice Pail with Hdl. & Tongs	41.25
1528	10 in. Vase	18.00
274	10 in. Ftd. Vase	18.00
1233	9½ in. Ftd. Vase	22.50
1237	9 in. Ftd. Vase	27.00
1238	12 in. Ftd. Vase	37.50
278	11 in. Ftd. Vase	41.25
797	8 in. Flip Vase	35.00
1242	10 in. Vase	37.50

July 1, 1938

PRISTINE 19 - 2 pc. MAYONNAISE SET

CIRCULAR LETTER #10
TO ALL AGENTS:

Some of our customers have been selling a nice
Mayonnaise Set made by using the Pristine 18 Bowl with a
ladle.

This set will be known as Pristine 19 - 2 pc. Mayonnaise
Set.

The price is \$12.50 per dozen list, and Etched is
\$21.00 per dozen list.

gud
This of course can be furnished in all etchings in which
the Pristine 18 is made, which are: Firenze, Rose Point,
Wildflower, Candlelight, Diane, Elaine, Portia, Valencia and
Minerva.

Yours truly,
THE CAMBRIDGE GLASS COMPANY
H.A. Lovelady

HAL:mj

VIRGINIAN LINE

C/L #16
7/5/38

Crystal

		<u>Plain</u> Per Doz.	<u>Sierra</u> Per Doz.
3144	10 oz. Goblet	7.50	10.00
3144	7 oz. Sherbet	7.50	10.00
3144	4½ oz. Claret	7.50	10.00
3144	2½ oz. Cocktail	7.50	10.00
3144	4½ oz. Oyster Cocktail	7.50	10.00
3144	12 oz. Ftd. Tumbler	7.50	10.00
3144	5 oz. Ftd. Tumbler	7.50	10.00
3144	Fingerbowl	7.50	-
<i>3144</i>	<i>7 1/2 in. Relish plate</i>	<i>6.75</i>	
121	6 in. B & B Plate	5.00	12.00
122	7½ in. Salad Plate	7.50	15.00
134	10½ in. Cake Salver	32.00	60.00
150	5 in. Plate, Ftd.	3.75	9.50
151	6 in. Plate, Ftd.	6.00	12.00
160	14 in. Plate, Oval	30.00	45.00
165	11½ in. Torte Plate	16.50	30.00
166	13½ in. Torte Plate	24.00	39.00
170	16½ in. Plate	60.00	97.50
202	6 in. 2 compt. Relish, 1 Hdl.	9.00	16.50
203	6 in. 3 compt. Relish 1 Hdl.	9.40	17.00
207	8½ in. 3 compt. Celery & Relish	12.50	23.75
211	10 in. 3 compt. Celery & Relish	20.00	33.75
253	Sugar & Cream (doz.prs.)	9.00	22.50
276	5 in. Mayonnaise Bowl	8.00	15.00
278	6 in. 3 pc. Mayonnaise Set	15.00	30.00
281	7½ in. 3 pc. Mayonnaise Set	21.00	36.00
289	11½ in. 3 pc. Mayonnaise Set	30.00	51.00
290	13½ in. 3 pc. Mayonnaise Set	38.00	60.00
315	6 in. Candy Box & Cover	16.50	30.00
316	5 in. Bonbon, crimped	3.50	9.25
317	5½ in. Basket	3.50	9.25
318	5 in. Bonbon, turned-up edge	3.50	9.25
319	5 in. Plate	3.50	9.25
322	4 in. Jelly	3.75	9.50
323	4 in. Sq. Basket	3.75	9.50
324	4 in. Sq. Bonbon	3.75	9.50
327	5 in. Jelly	6.00	12.00
328	5 in. Sq. Basket	6.00	12.00

VIRGINIAN LINE

C/L #16
7/5/38

Crystal

		<u>Plain</u> Per Doz.	<u>Sierra</u> Per Doz.
332	6 in. Bonbon, 1 Hdl.	7.50	15.00
350	9 in. Ftd. Plate or Comport	11.25	18.75
382	12 in. Oval Bowl	26.25	41.25
405	7 in. Nut Bowl	16.50	30.00
407	8 in. Nut Bowl	24.00	39.00
422	4½ in. Ivy Ball	11.25	18.75
425	9½ in. Bowl	16.50	30.00
426	11 in. Bowl, flared	16.50	30.00
427	11 in. Bowl, crimped	16.50	30.00
428	10½ in. Salad Bowl	<i>24.50</i> 24.00	39.00
430	12 in. Bowl, flared	<i>24.00</i> 24.00	39.00
431	12 in. Bowl, crimped	<i>24.00</i> 24.00	39.00
436	9½ in. Salad Bowl & Plate	33.00	60.00
437	10½ in. Salad Bowl & Plate	48.00	78.00
464	6 in. Comport, deep	11.25	18.75
465	7½ in. Comport	11.25	18.75
466	7½ in. Comport, crimped	11.25	18.75
478	12 in. Tom & Jerry Bowl	52.50	82.50
488	5 oz. Tom & Jerry Cup w/A-Rb-Car. Hdls.	5.00	-
488	5 oz. Tom & Jerry Cup	5.00	11.25
Tom & Jerry Ladle (1402/111)		13.50	-
15 pc. Tom & Jerry Set (per set)		15.60	27.50
	1 - 478 Bowl		
	1 - 170 Plate		
	1 - 1402/111 Ladle		
	12 - 488 Cups		
493	2½ in. Candlestick	5.00	11.25
498	6½ in. Candlestick	11.25	18.75
499	7½ in. Candlestick w/#1 prism	16.00	26.50
501	6 in. 2 Holder Candlestick (655)	20.00	30.00
502	5½ in. 2 Holder Candlestick (1700/501)	16.50	-
506	7 in. Candelabrum w/#19 bob.& 8 #1 -2½ in. Prisms	37.50	45.00
507	7 in. Candelabrum(w/#25 bob.& 5 #1-2½ in. Prisms)	31.50	39.00
509	6 in. 2 Holder Candelabrum(w/#27 bob.& 12 #5 prisms(656/1)	62.50	75.00
511	6 in. 2 Holder Candelabrum(w/25 bob.& 10 #5 prisms) (656/3)	60.00	72.50
512	6 in. 2 Holder Candelabrum w/#27 bobèche & 12 #5 prisms(1700/520)	52.50	-

C/L #16
7/5/58

VIRGINIAN LINE

Crystal

		<u>Plain</u> Per Doz.	<u>Sierra</u> Per Doz.
641	12 in. Basket	16.50	30.00
642	13 in. Basket	24.00	39.00
671	Ice Tub	16.50	30.00
671	Ice Tub with chrom. tongs	24.00	37.50
425/502	3 pc. Console Set	49.50	-
426/502	3 pc. Console Set	49.50	-
427/502	3 pc. Console Set	49.50	-
428/502	3 pc. Console Set	57.00	-
430/502	3 pc. Console Set	57.00	-
431/502	3 pc. Console Set	57.00	-

Lead set

428: 166 plate 45° or 15° not

C/L #28 - page 2
7/11/38

1532 - 3 pc. MAYONNAISE SET

	ETCHED			
	Diane			
	Portia	ETCHED	ETCHED	ETCHED
	Elaine	Rose	WILD-	Candle-
<u>Plain</u>	<u>Minerva</u>	<u>Point</u>	<u>FLOWER</u>	<u>light</u>
Per	Per	Per	Per	Per
Doz.	Doz.	Doz.	Doz.	Doz.

1532	3pc. Mayon. Set	15.00	30.00	30.00	30.00	30.00
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Add above to Etched price list page 18

					D/1022
		D/1001			D/1045
<u>D/1041</u>	<u>D/1048</u>	<u>D/1012</u>	<u>D/1014</u>	<u>D/1017</u>	<u>D/1051</u>
Per	Per	Per	Per	Per	Per
Doz.	Doz.	Doz.	Doz.	Doz.	Doz.

1532	3 pc. Mayon. Set	75.00	75.00	75.00	75.00	75.00	45.00
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Add above to Decorated price list page 4

C/L #41 - page 2
8/1/38

CAPRICE CONDIMENT SETS

Crystal and Moonlight		<u>Plain</u> Per Doz.	<u>Alpine</u> Per Doz.
39	3-pc. Sugar & Cream Set	13.50	26.00
108 85	5 pc. Sugar & Cream and Salt & Pepper Set	21.00	38.00
104	3 pc. Oil & Vinegar Set	21.00	33.00
107	5 pc. Oil & Vinegar and Salt & Pepper Set	29.00	45.00
86	3 pc. Oil & Mustard Set	18.00	30.00
109	5 pc. Oil & Mustard and Salt & Pepper Set	25.00	42.00
88	3 pc. Mustard & Marmalade Set	15.00	25.50
85 109	5 pc. Mustard & Marmalade and Salt & Pepper Set	23.00	37.50
113	4 pc. Mustard & Salt & Pepper Set	18.00	30.00
114	4 pc. Oil & Salt & Pepper Set	21.00	33.75

Each set Packed in an individual carton and 1 dozen Sets
in a shipping Carton.

No package charge

C/L #41- page 3
8/1/38

CAPRICE 6 SET CONDIMENT ASSORTMENT

Crystal and Moonlight

		<u>Plain</u> Per Doz.	<u>Alpine</u> Per Doz.
#39	3 pc. Sugar & Cream Set	13.50	26.00
#86	3 pc. Oil & Mustard Set	18.00	30.00
#88	3 pc. Marmalade & Mustard Set	15.00	25.50
#104	3 pc. Oil & Vinegar Set	21.00	33.00
#113	4 pc. Salt & Pepper & Mustard Set	18.00	30.00
#114	4 pc. Salt & Pepper & Oil Set	21.00	33.75

Average price per dozen - - - - - 17.75 29.70

No package charge

2 each of 6 sets packed in a carton

August 12, 1938

CIRCULAR LETTER #54
TO ALL AGENTS:

SPECIAL ETCHED CONSOLE SET

We have been asked for an Etched Console Set which can be offered at a Special price for promotional purposes with our various Etched lines.

The 3500/28 Bowl with a pair of #1700/501 Candlesticks makes a very good looking Etched Set.

We are sending a sample set to you in E/Rose Point.

We are making a very Special price on this set at \$30.00 per dozen Net.

We do not want this set used except as a promotional set for customers who handle our etched lines. We do not want orders for this set of less than 1 dozen as we do not feel a customer entitled to this Special unless that quantity can be used.

The etchings in which this set is to be made are:

Rose Point
Wildflower
Elaine
Portia
Diane

The regular list price of the 3500/28 Bowl is \$33.00 per dozen and of the 1700/501 Candlestick is \$24.00 per dozen.

Yours truly,
THE CAMBRIDGE GLASS COMPANY
H.A. Lovelady

HAL:mj

C/L #61 - page 2
8/18/38

SPECIAL
COCKTAIL SETS

		<u>Plain</u>	<u>Etched</u>
		<u>Per</u>	<u>Per</u>
		<u>Set</u>	<u>Set</u>
1 - 3400/175 Cocktail Shaker	} 7 pc. Set	1.25	2.75
6 - 3400/38 5 oz. Cocktail			
1 - 3400/175 Cocktail Shaker	} 7 pc. Set	1.75	3.25
6 - 3000 5 oz. Ftd. Cocktail			

NET

Etchings are: Rose Point
Wildflower
Elaine
Diane
Portia